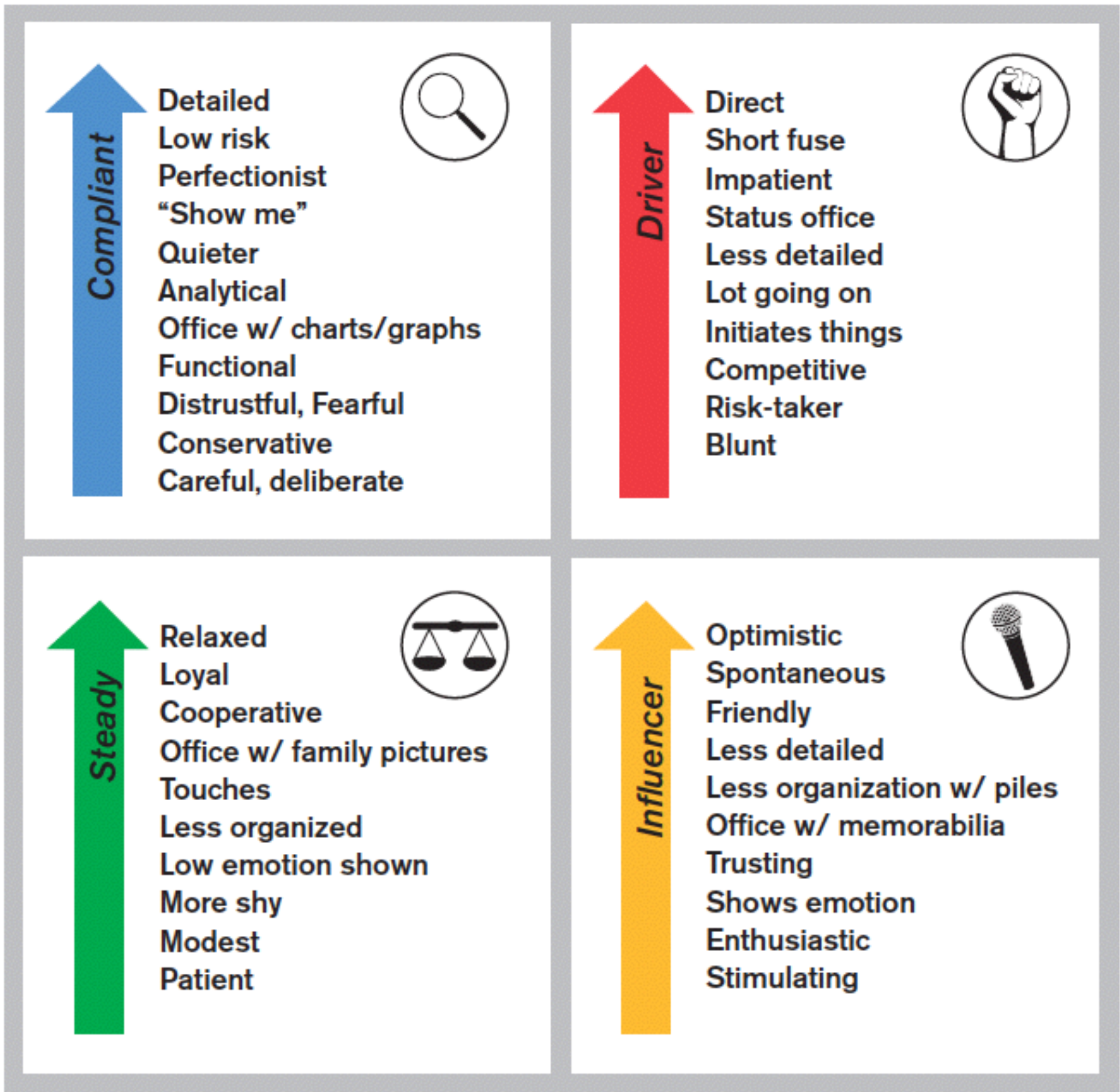




BEHAVIORAL SELLING SKILLS

Behavioral Styles Chart



Analytical, Task & Detail Oriented

People-oriented, Cooperative

Introverted

Extroverted