

**Role/Team/Name:** \_\_\_\_\_

\_\_\_\_ **Analysis** - Compile, confirm and organize information.

\_\_\_\_ **Competitive** - Want to win or gain an advantage.

\_\_\_\_ **Consistent** - Perform predictably in repetitive situations.

\_\_\_\_ **Customer-Oriented** - Identify and fulfill customer expectations.

\_\_\_\_ **Following Policy** - Adhere to rules, regulations, or existing methods.

\_\_\_\_ **Frequent Change** - Rapidly shift between tasks.

\_\_\_\_ **Interaction** - Frequently engage and communicate with others.

\_\_\_\_ **Organized Workplace** - Establish and maintain specific order in daily activities.

\_\_\_\_ **People-Oriented** - Build rapport with a wide range of individuals.

\_\_\_\_ **Persistence** - Finish tasks despite challenges or resistance.

\_\_\_\_ **Urgency** - Take immediate action.

\_\_\_\_ **Versatile** - Adapt to various situations with ease.

**A, B, C rank and then rank the A's 1-?, B's 1-?, C's 1-?  
and then define 1-12 from the exercise!**